

Partnership, a relevant strategy to develop new Orange services

5G MENA 2020

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Physical Connect



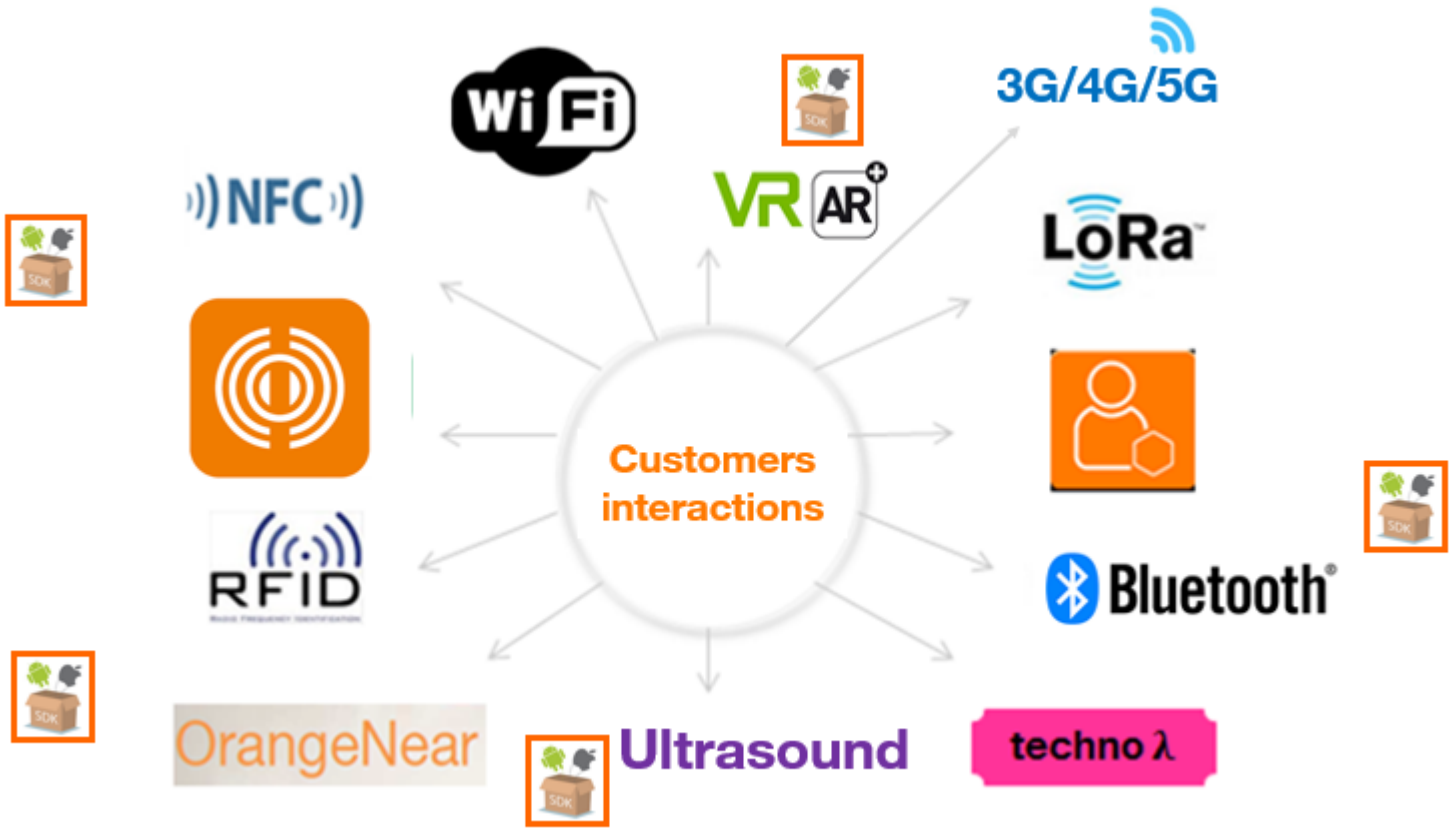
Operator

- ♦ Fixe, Mobile, Internet
- ♦ IT & Integration Services

Orange is an expert in technologies,
We know the strengths but also the limits of these technologies,
We are convince that the future of services must be compatible with several solutions
But we are not devices manufacturers

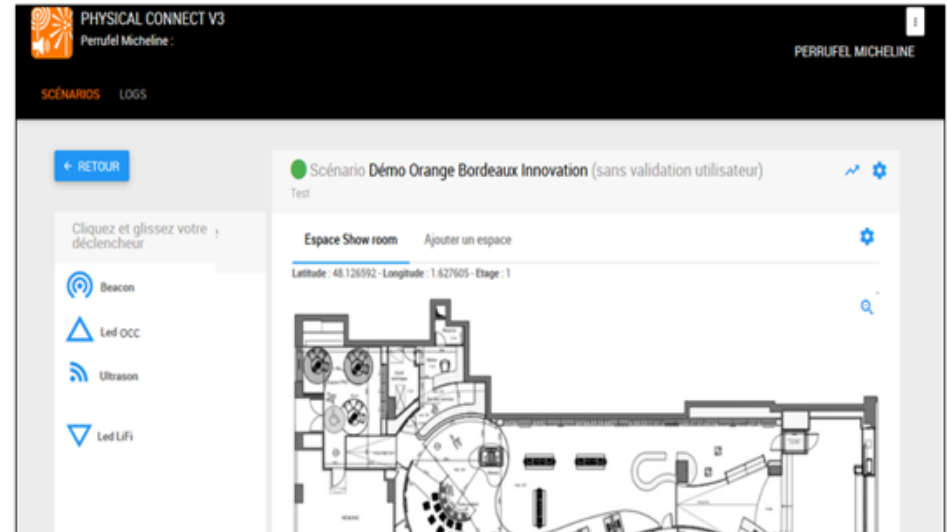
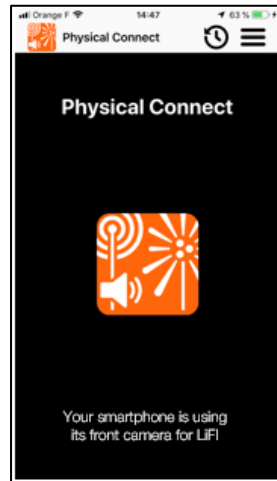
👉 **Create partnerships is a relevant solution for Orange and our partners**

Example of an hybrid service developed with different partners



Physical Connect,

The unique solution to manage,
in one single tool,
the main types of triggers,
radio, ultrasound and optics,
placed in the same physical space
(indoor or outdoor).



Thank You

